

Training programme	LEADERSHIP SKILLS Blended in-room and on-line
OBJECTIVES	 Strengthen communication, management and leadership skills
CONVICTIONS	 Managers not only have to deliver results in a complex, demanding and changing environment: they also must inspire, engage, and develop their people. In addition to the classic management tools, the skills needed to achieve this are solid self-confidence, excellent interpersonal skills, and real leadership abilities. These can become real talents, facilitating success and careers.
■ TARGETS	 From young talent to experienced managers. No pre-requisites. This training produces a powerful team-building effect: the group progresses together, and the team becomes stronger. For an executive team, please take a look at our "Executive Leadership Skills" programme.
CONTENT	 Strengthen and refine your management behaviours Set ambitious goals for yourself by practicing 4 essential success behaviours. Gain self-confidence, assertiveness and generate enthusiasm. Use your visual memory for greater daily efficiency. Deliberately and appropriately balance softness and firmness. Practice the "Dolphin strategy". Applications, 360° feedback, emails, trainer hotline
	 Communicate more effectively with your ecosystem Receive enlightening feedback from those around you and build on the experience. Show genuine interest in others and develop great interpersonal skills. Work on the content, strength, and form of your messages to be more convincing. Be skilful at rewarding in a pleasant way and at criticizing in a constructive way. Improve your interpersonal and team management skills
	 3. Motivate on a daily basis, and develop your leadership Inspire confidence in others, give them confidence and be able to trust them. Use a proven process to coach your team members towards ambitious goals. Manage priorities to reconcile high productivity and quality of life at work. Manage time, change, stress, pressure, and tensions more serenely. Develop your talents as an authentic and motivating leader. Increase your influence and charisma. Action plan, applications, emails, trainer hotline
■ METHOD	 During the sessions, with practical exercises, you integrate the practical concepts proposed. Between sessions, you gradually apply them to make them your own. This method enables you to integrate new habits at work.
MODALITIES	 3 x 2 days in-room, 3 to 4 weeks apart = 45h in-room training + 6h on the job applications. You evaluate yourself and the training: at start, at the end, and 1 month later. In case of a disability, please contact us to arrange accommodation.